## Personal Training Sales Contract Submission

# "The Way it Works"

Date: January 28, 2020

To: Personal Training Managers, Personal Trainers, and Fitness Consultants

From: VP of Personal Training and Personal Training Accounting

In order to align all the clubs and create consistency, here are the clarified steps to submitting a personal training or team training contract.

- 1. Complete the correct agreement for the plan chosen by client (examples: 12-month EFT, Paid in Full, or 3-month TT) including all initials and signature lines.
  - Copies of agreements can be found on http://www.mytacnet.com/fitness/pt/index.htm
- 2. Collect payment for necessary amount of PT partial codes in POS at front desk. If after the 21st of the month, collect partials for current month and next month.
  - Ensure you are entering a member number under "Member Information" and a salesperson under "Item Selection."
  - Choose the member who will be training even if they are not the person paying for partials/agreement. This makes sure their partials are associated with correct training client instead of main account holder.
    - i. Example: Mom is main account holder, but is signing minor child for PT agreement. Choose the minor child's name when processing partials through POS.
- 3. If client does not have a member number assigned, please use the snooze account to collect payment.
  - Staff should calculate the \$ amount due for the package or partial weeks and apply a POA-Payment on Account to snooze.
  - In comment section, enter:
    - i. Client name
    - ii. PT partial code
    - iii. Club location
    - iv. Salesperson's name
- 4. Scan a copy of the <u>contract and receipt</u>. Complete online form and attach scanned file via link in MyTAC Personal Training Other Forms PT Contract Submission. (see page 2)

# Other Forms Personal Trainer Bio Submission Personal Trainer Session Extension Request Form Need PDF? Use this one The 5 B's Observation Form Notification of Right of Cancellation Request PT Cancellation Approved or Denied PT Cancellation PT Contract Approved, Denies of Pending PT Contract Submission

#### PT Contract Submission

### Client's Information First name\* Last name\* Account Number\* Email\* Club\* PT Partial Code\* Please Select ۳ Who is the trainer?\* Partials: How many they purchased?\* Start Date\* Sold Date Sales Person\* Attach a copy of agreement\* Choose File No file chosen

Submit